

Honor The Contract. Waste Management Won It Fair & Square.

There is no denying Waste Management won the 1990 competitive bid to operate the landfill. There is also no denying we have done an exceptional job operating Trail Ridge and saving the residents and businesses of Jacksonville over \$160 million.

Facts to know about the Trail Ridge Landfill Contract

- In the late 1980s: Jacksonville was experiencing a garbage crisis.
- 1990: the City issued a competitive bid to open and operate a new landfill.
- 1990: Waste Management's proposal was ranked number one, our technical qualifications were rated the highest of all bidders and our price was 60% below the next bidder, saving Jacksonville over \$160 million.
- 1991: The City and Waste Management signed the contract to open and operate the Trail Ridge Landfill.
- 1992: The 977-acre Trail Ridge Landfill opened and began accepting waste. It was understood by the City and Waste Management the contract was for the life of the entire site. Without that understanding Waste Management would not have moved forward with the site work and the City understood that.
- Sometime in the 1990s: Lawyers for Jacksonville decided to argue that the landfill contract could be broken to allow bidding on future development.
- 1990-present: Waste Management never relinquished its contract rights so that a potential competitor might operate the landfill developed and operated by us.
- From 1990: Waste Management has given taxpayers exceptional service while maintaining an excellent environmental record and assumed environmental liability for landfill operations.
- Approximately two years ago: The City approached Waste Management with an offer to resolve the contract dispute without litigation.
- 2007-09: The City's Public Works Department and Solid Waste Division drove a hard bargain in the restated contract, one that according to the City's Auditor will save residents and businesses \$266 million.
- Negotiations on the restated contract between the City and Waste Management have been held in the open and Mayor Peyton's office has delivered the complete 125-page contract to the City Council for review. It is also available to the public for inspection.
- 2009: A City Engineering Analysis dated March 17, 2009 estimates there are only 5-1/2 years of capacity remaining in the current landfill area, and according to the report it will take five years to engineer, permit and construct a new waste area. That is why the Mayor has spent two years of hard work on the restated contract.
- If the new area isn't opened before the current one is full, garbage will be trucked out of the county to some distant landfill, increasing fuel and disposal fees by tens of millions of dollars.

City Council is scheduled to vote on the restated contract on April 23rd. That's the day we will all find out if the City Council believes that a promise made is a promise to be kept.

Honor The Contract. Keep the People's Promise!
To be better informed about the restated landfill contract visit:
www.KeepTrailRidge.com

