

The City Council Can Save Jacksonville Citizens \$250 Million Dollars!

The City of Jacksonville and Waste Management have been working hard to prepare for the future. We've been working on a restated contract that gives citizens and businesses of Jacksonville \$250 million dollars in savings and other benefits.

In 1991, Jacksonville chose Waste Management in a competitive bid process to handle the City's garbage. Waste Management identified Trail Ridge as a landfill site, bought it, and opened it in 1992. Waste Management was by far the least expensive bidder to operate the entire landfill, and has proved to be both reliable and technically superior. Now, the first phase is coming to a close and it's time to engineer and permit the second phase of the landfill.

The restated contract is win-win!

The successful relationship between Waste Management and the City has already saved Jacksonville citizens and businesses over \$160 million since 1992. The agreement going forward provides even more benefits:

- Lets the City take advantage of new, green services, such as recycling which is vital to protecting the environment and extending the life of the landfill.
- Provides for the use of more efficient technology for the disposition or handling of solid waste.
- Guarantees competitive bidding for professional services and construction within the landfill that has already been competitively bid.
- Gives the City a termination option.
- The City of Jacksonville will no longer have the significant costs of closure and post-closure expenses.

Waste Management's services, expertise and savings are undeniable. It is time to build upon the successful relationship between the City of Jacksonville and Waste Management.

No time for the City to be taking risks.

Jacksonville families and businesses face the same economic challenges as the rest of the country.

This is no time for financial risk, unnecessary liability, or budget surprises.

Like most Floridians, Jacksonville residents now pay a waste collection fee imposed after state budget cuts. Unanticipated consequences such as permitting delays, lack of capacity, and litigation could substantially increase the fees that residents and businesses pay. The restated contract avoids these consequences.

Financial experts say the restated contract will save over \$250 million, but it needs City Council approval to go into effect.

Waste Management is ready to guarantee every citizen and business in Jacksonville that they will receive even greater benefits and savings in the future. First, however, the City Council must approve the restated contract. Now is the time for citizens and business owners to call their City Council members and ask them to approve the contract and not jeopardize \$250 million in savings.

At Waste Management we strongly believe it is in the best interest of Jacksonville to build upon our successful partnership. We also believe that there are wise, prudent, and responsible reasons for the City Council to approve the restated contract negotiated by the City.

We ask that you listen to our reasons with an open mind.

Thank you.

